

The tools you need to run your Hardware Store and Lumber Yard

hardwarepos.wws5.com toll free 1-800-663-5750



Gain control with our integrated Hardware Store management software

Windward's Hardware Store and Lumber Yard Edition is a powerful integrated software system that includes Point of Sale, Inventory Control, and Accounting.

Windward System Five - HardwarePOS Edition is a complete business management solution for single and multi-store businesses. Windward is optimized for the specific needs of Hardware Stores and Lumber Yards

Whether your Hardware Store is more retail or contractor focused, Windward has the tools you need to manage your sales and track your customers from the point of sale to the back office.

While Windward System Five - HardwarePOS has many features that make it an exceptional program, the following is the foundation of the system:

Set up and use easily

You can set up Windward quickly and tailor it to meet your specific needs. With access to expert support and assistance, you can have a complete retail management system up and running in no time.

Track and manage inventory efficiently

Windward eliminates the need to conduct inefficient, manual stock counts, so you save time and reduce employee overhead.

Stay on top of trends

Monitor buying patterns more efficiently and make better decisions when ordering, buying, and pricing.

Flexible tracking system

You can track and manage items across your business using any inventory method, including services, layaways, work orders, and back orders. Compatible inventory types include standard, serialized, kit, matrix, and non-inventory.

Streamline point-of-sale processes

Think of the advantages your business can realize with a system that automates your in-store transaction processes and integrates POS transactions with a built in accounting package.

Instant information access

Your associates work with a customizable point-of-sale screen that enables them to check prices, availability, and stock location instantly. They'll be able to access complete customer information and quickly process returns, back orders, sales quotes, work orders, and layaways.

Minimal hardware requirements

All you need is a Windows-based computing device that accommodates Windows 2000® or later. It can also utilize many common point-of-sale devices such as printers, bar-code readers, magnetic-strip readers, and cash drawers. It works with notebook and Tablet PCs as well as various PDA, mobile, and wireless devices.



Real World Solutions for the Hardware and Lumber Industry - designed in consultation with real business owners, to fit in with the way businesses really operate.

What our customers are raving about:

- ▶ Fully integrated point-of-sale software
- ▶ Inventory control with multiple serial number / unit tracking
- ▶ Price control that lets you manage your profit margins
- ▶ Real time reports on inventory, customers, suppliers, and sales
- ▶ Seasonal order levels
- ▶ Automatic purchase order creation based on sales history
- ▶ Estimate Templates to save time invoicing for commonly built structures
- ▶ Sell Quantities by the decimal
- ▶ Units of Measure so you can sell the same product bulk or by the box
- ▶ Customizable Touch Screen to find the right product without having to search through binders
- ▶ Inventory by location to speed up the finding and picking of stock
- ▶ Flexible Pricing options with up to 99 price schedules, price schedule exceptions and contract pricing.
- ▶ Special order tracking
- ▶ Accounts receivable
- ▶ Accounts payable
- ▶ General ledger
- ▶ Floor plan tracking and due dates
- ▶ Multi-store networks
- ▶ Customer tracking and purchase history up to 39 years
- ▶ And much more!



OPTIONAL HARDWARE

- Barcode scanner
- Laser printer for printing reports and barcode labels
- Receipt/Invoice printer
- Electronic cash drawer
- Customer pole display
- Programmable keyboard
- Wireless handheld units

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Free Demo
Online

Point of Sale • Inventory Control • Accounting

We know the lumber, hardware and building supply industry. Our software is designed to help you run your business by giving each of your employees the tools and routines to make their jobs easier. We've been in business since 1984 and have clients in over 35 countries around the world.

Windward's fully integrated software allows you to enter information once and use it everywhere. For example, enter a picture of an item and you can display it on the screen for a customer, print it on the price label, print it on the invoice or estimate and have it displayed on your e-commerce site.

Speak with a Windward representative today, and book a live demo appointment!

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Standard Lumber Yard and Hardware Store Related Features Include:

Sales and Invoicing

- Use up to 99 price schedules to automatically charge the correct prices to your different types of customers such as walk in traffic, preferred customers and contractors
- Customizable Touch Screen so even new staff can easily find the right item without having to hunt through binders
- Barcode support for accurate inventory control.
- Easily change the estimate into an invoice without having to redo your work
- Process credit cards and debit cards in less than a second
- Add your logo and other customization to your invoices and receipts
- Fully integrated. When your invoice is complete the customer is updated, inventory is taken out of stock, income, costs and taxes payable are posted to your ledger.
- Print Statements along with copies of each invoice for the period and email, fax or print for customer
- Strong audit trails allow you to track each change of an invoice including who made the change, from which terminal, date, time and dollar amount.
- Password security to allow or disallow sales people to make corrections, sell below a minimum cost, bypass credit limits, etc. You can set the security level for each employee.

Inventory & Warranty Tracking

- Real-time inventory tracking, even between multiple stores, helps optimize stock levels
- Design invoice tags, labels and signs complete with picture, barcode and price
- Automatic purchase order suggestion saves time and increases inventory efficiency
- Inventory by location speeds up the finding and picking of orders. Print locations onto pick slips.
- Special orders created from customer invoices will pop up when you create your purchase orders, helping you avoid embarrassing mistakes
- Estimate Templates can be used to pre-create estimates for commonly built structures, such as a shed
- Receive inventory to a specific job or work order, so items won't be "accidentally" sold
- Consignment, Floor plans, RMAs and more

Accounting

- Recommended by accountants for its detail and depth
- Exports to Caseware - the most common reporting tool used by accountants
- Flexibility to work in multiple months or multiple years at a time
- Flexibility to correct errors without a series of complex journal entries
- Fantastic drill down capability, giving you all the timely information you require
- Greatly reduces the time required for your Accountant to complete year-end

CRM (Customer Relationship Management)

- Search for customers by name, phone number, address, city, or other options
- Appointment reminders for salespeople and deliveries
- Retains detailed history to help focus marketing opportunities
- Use a signature capture device to store signatures on invoices in the system to reprint at any time

E-Commerce Solutions

- Put your store online in just minutes – it's that easy
- Flexible templates or design your own
- Orders are copied into Windward System Five HardwarePOS to reduce errors
- Handles multiple tax calculations and shipping rules, saving time and headaches
- Search multiple store locations for inventory availability and shipping convenience

Point of Sale Hardware Support

- Supports barcode label printers, barcode scanners, cash drawers, pole displays, touch screens, credit card readers, receipt printers, invoice printers, wireless scanners, wireless data collectors and more